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# ARI News Release

from the Air-Conditioning and Refrigeration Institute

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FOR IMMEDIATE RELEASE
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FOR MORE INFORMATION
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Statistics & Business Research

Unitary shipments -----

## March 18.5% gain sets record; year up 13.2% over 1986

ARLINGTON, Va. -- U.S. shipments of unitary air conditioners and heat pumps continued their record-breaking 1986 pace by setting new March monthly records in 1987.

Latest key trend indicators compiled by ARI for the air conditioning, refrigeration, and heating industry show U.S. shipments of unitary air conditioners and heat pumps during March:

- o totalled 365,724,
- o up 18.5% from March 1986,
- o year-to-date total 964,239,
- o up 13.2% from January-March 1986.

Heat pump shipments included in the March figures:

- o totalled 79,208,
- o up 7.1% from March 1986,
- o year-to-date total 225,776,
- o up 8.0% from January-March 1986.

March factory stocks:

- o up about 24,400 units from February,
- o up 78,900 units from March 1986.

March distributor shipments:

- o up 22% from March 1986,
- o year-to-date shipments up 6%.

March distributor inventories:

- o up 39,400 units from February,
- o up 138,000 units from March 1986.

March U.S. dollar bookings of reciprocating liquid chillers:

- o down 8% from March 1986.
- o year-to-date down 22%.

March U.S. dollar bookings of large tonnage liquid chillers:

- o up 6% from March 1986,
- o year-to-date down 21%.

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(See reverse side for Condensed Summary by Size.)

**AIR-CONDITIONING AND REFRIGERATION INSTITUTE**
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Date MARCH 1987

**Unitary Heating and Cooling Section's Condensed Summary by Size of United States Manufacturers' Shipments**

| | | | UNITED STATES | | | |
|---|---|---|---|---|---|---|
| | | | NUMBER OF UNITS | | | |
| | | | CONDENSER-TYPE | | | |
| | SIZE BTUH (000) | | AIR OR EVAP. COOLED A | WATER COOLED B | U.S. TOTAL C | % CHG. FROM 1986 |
| CONDENSED SUMMARY BY SIZE | Under 16.5 | | 4783 | | 4783 | 41.5- |
| | 16.5-21.9 | | 32647 | | 32647 | 7.7- |
| | 22-26.9 | | 82439 | | 82439 | 24.2+ |
| | 27-32.9 | | 72591 | | 72591 | 25.5+ |
| | 33-38.9 | | 81970 | 61 | 82031 | 34.5+ |
| | 39-43.9 | | 25869 | | 25869 | 22.0+ |
| | 44-53.9 | | 28117 | | 28117 | 16.7+ |
| | 54-64.9 | | 24761 | 107 | 24868 | 8.3+ |
| | 65-96.9 | | 5132 | 66 | 5198 | 8.4+ |
| | 97-134.9 | | 3603 | 63 | 3666 | 19.8+ |
| | 135-184.9 | | 1729 | 25 | 1754 | 12.4- |
| | 185-249.9 | | 621 | 9 | 630 | 10.9+ |
| | 250-319.9 | | 294 | 8 | 302 | 9.4+ |
| | 320-379.9 | | 191 | 30 | 221 | 7.5- |
| | 380-539.9 | | 196 | 13 | 209 | 24.3- |
| | 540-639.9 | | 135 | 1 | 136 | 7.5- |
| | 640 and over | | 258 | 5 | 263 | 39.9+ |
| | TOTAL | | 365336 | 388 | 365724 | 18.5+ |